



# TEAMALBERTA

## IMPROVED MARKET ACCESS



Team Alberta looks forward to working with a government that is dedicated to supporting Alberta's crop sector.

### International Trade Agreements    Transportation

Agriculture is an export-dependent and transportation-dependent industry. Improved market access allows us to earn the most value for our production and is critical for achieving the \$85 billion growth target for agri-food exports by 2025. In 2017, Alberta's crop sector exports totaled over \$4 billion, a figure that has more than doubled in the past ten years, and will continue to grow with the advancement and adoption of new technologies.

Quick ratification of the Canada-United States-Mexico Agreement (CUSMA) will end the trade uncertainty overshadowing the North American market, which is critical to our collective competitiveness. The recent US Government shutdown, a Democrat-controlled Congress and calls by US lawmakers to re-negotiate certain elements of the agreement complicate ratification and exasperate uncertainty of the newly-signed agreement.

Canada currently exports over \$7 billion in agricultural goods to China. A doubling of agriculture exports will require significant progress to make this goal a reality. **The Government of Alberta can play a key role by supporting the implementation of CUSMA and the opportunities for growth in China with the federal government.**

Farmers and shippers need to have timely, predictable and efficient rail service to take advantage of export market opportunities and benefit from trade agreements. Failure of the railways to deliver timely and efficient services not only causes significant financial strain on farmers, but diminishes Alberta's and Canada's international reputation as a reliable supplier of agricultural exports. Farmers, and shippers of other commodities, are concerned about the strain that the additional oil by rail tonnage will have on the Western Canadian rail network. **The Government of Alberta can play a key role by actively monitoring the railways' performance to ensure its other key sectors that contribute to Alberta's economy are not harmed by the movement of additional oil by rail.**



# TEAMALBERTA



Alberta  
Barley



ALBERTA CANOLA  
ALBERTACANOLA.COM



ALBERTA PULSE  
GROWERS



Alberta Wheat  
COMMISSION

Team Alberta represents a working collaboration between four of Alberta's crop commissions: Alberta Barley, Alberta Canola, Alberta Pulse Growers and the Alberta Wheat Commission.

We work together with the aim to provide input to policy makers, ensure long-term access to markets, promote the sustainability of the crop sector, and advocate on behalf of farmers while enabling grass-roots advocacy by our farmer members themselves.